### **IMDEX**

# The role of External Research as part of a Balanced Product Development Portfolio

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#### **IMDEX Strategy**



**REAL-TIME DATA** AND ANALYTICS

**TIMELY INFORMATION** FOR CRITICAL **DECISION MAKING** 





**QUALITY DATA** 

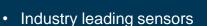




REPRESENTIVITY



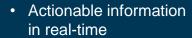
TIME SAVINGS



- · QA/QC at point of data collection
- Digital workflows reduce risk of human error
- · Al and machine learning remove human subjectivity



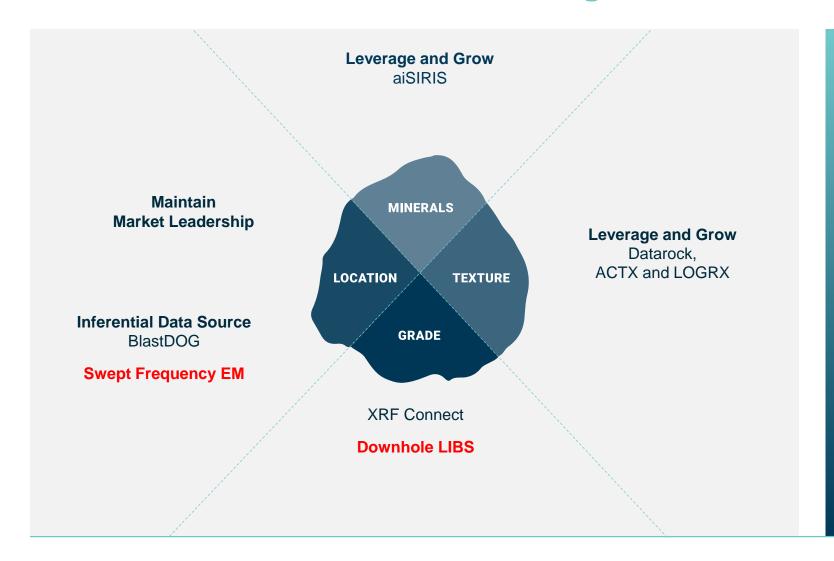
• Repeatable sensor-based data (IoG)



- Driller operable instrumentation
- Autonomous operations
- More efficient digital workflows



#### How we think about Rock Knowledge

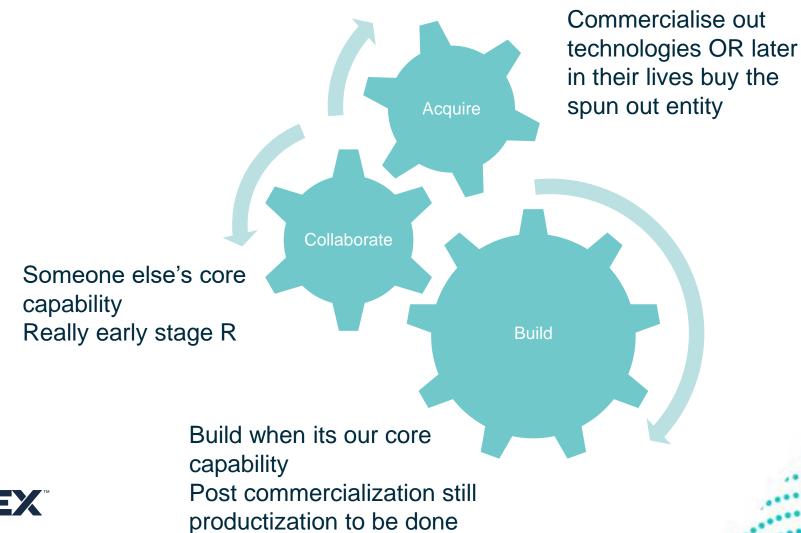


Rock Knowledge (and by extension Orebody Knowledge) is based on characterizing the rock – either via the component parts OR by using inference based on petrophysical properties



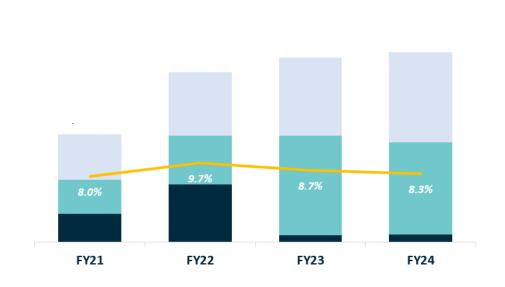
# **Acquire Build Collaborate (ABC) Approach to Growth**

**External Research Plays in all** 





#### Disciplined R&D Spend across Horizons





Horizon 1 – Next generation core technologies impacting revenues in 1-2 years

Horizon 2 – New core technologies impacting revenues in 2 – 3 years

Horizon 3 – Transformative technologies impacting revenues in 3 – 5 years

Expensed R&D and capitalised software development costs as a % of revenue

IMDEX is a growth business committed to R&D in all market conditions

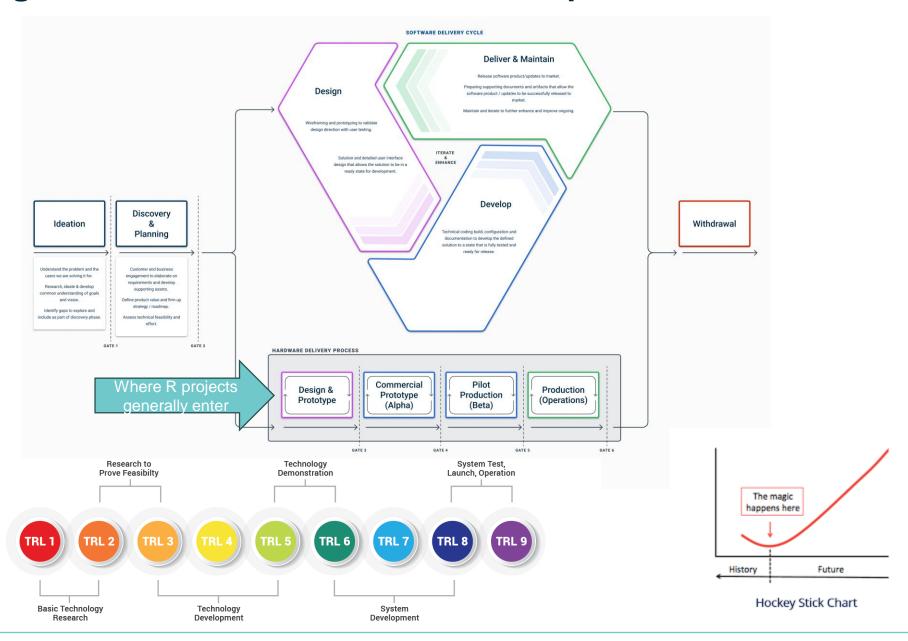
In line with industry norms we aim for a 70:20:10 split across horizons

Investment in Horizon1 increased during FY22-FY24 reflecting the investment in the next generation of our core product portfolio

30% of our Horizon 3 spend is done in conjunction with third parties to supplement internal innovation



#### **Tailored Stage Gate Process to Product Development**



#### **IMDEX Funded Collaboration Projects**

Engage in a range of behaviours from participation in large collaboratives to directly funded research projects with outcomes across all development horizons

- MinexCRC (and the DET CRC before it)
  DH LIBS and Swept EM Projects
  Fluids Separation and Sampling Project
  Corevibe testing prgram
- CRC Ore 2
- Value of Information Project (MDRU)
- BLASTDOG funding via METS IGNITED

Horizon 1



Horizon 3



Figure 3: Industrial centrifuges that show the scraper pivot point is not positioned centrally above the rotation axis. Left: From Honeybee Robotics slides. Right: from Andritz Separation product video.

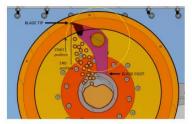


Figure 4: Original scraper. Pivot arm is positioned centrally over the rotation axis. Horizontal position of blade contact with sample changes relative to the sample port.



#### **Roads to a Commercial Outcome**

A working prototype is only the beginning, and you can't predict the end at the start









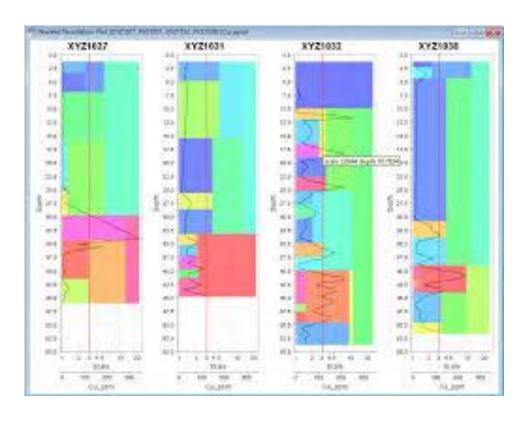


#### **Commercialisation Journeys**

A working prototype is only the beginning

- what's a product's natural home?







#### **Life of Mine Geophysics**

Underutilization of down-hole geophysics across the mining life cycle and how the Swept EM tool may fit in our portfolio

#### Goal:

Routine collection and use of multiparameter GP data

Rich high-resolution data-layer

Maximizes the potential benefits of AI/ML +/combination with other datasets

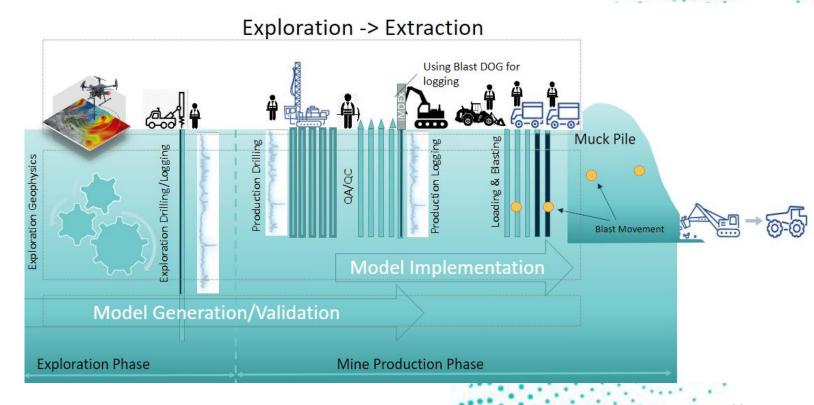
Data available soon after drilling

#### Challenges:

Isolated usage

Single techniques for single commodities or problems

Typically requires logging contractor – expensive and difficult to mobilize in remote areas







# Thank you.

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